

# FMSBONDS, INC.

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## STATEMENT OF FINANCIAL CONDITION

JUNE 30, 2020

## **C O N T E N T S**

	Page
REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM	1
STATEMENT OF FINANCIAL CONDITION	2
NOTES TO STATEMENT OF FINANCIAL CONDITION	3 - 10

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

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To the Board of Directors and Shareholders  
FMSbonds, Inc.  
Boca Raton, Florida

***Opinion on the Financial Statement***

We have audited the accompanying statement of financial condition of FMSbonds, Inc. as of June 30, 2020, and the related notes (collectively referred to as the financial statement). In our opinion, the financial statement presents fairly, in all material respects, the financial position of FMSbonds, Inc. as of June 30, 2020, in conformity with accounting principles generally accepted in the United States of America.

***Change in Accounting Principle***

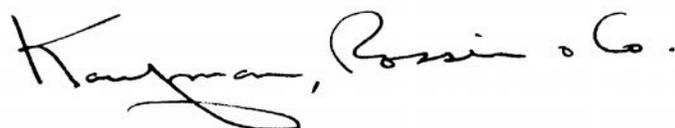
As discussed in Note 1 to the financial statements, FMSbonds, Inc. has changed its method of accounting for leases due to the adoption of Accounting Standards Update 2016-02, Leases.

***Basis for Opinion***

This financial statement is the responsibility of FMSbonds, Inc.'s management. Our responsibility is to express an opinion on FMSbonds, Inc.'s financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to FMSbonds, Inc. in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud.

Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.



Kaufman, Rossin & Co., P.A.

We have served as FMSbonds, Inc.'s auditor since 1989.

Miami, Florida  
August 27, 2020

**FMSbonds, Inc.**  
STATEMENT OF FINANCIAL CONDITION  
JUNE 30, 2020

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**ASSETS**

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CASH, including \$4,041,763 segregated for exclusive benefit of customers	\$	9,539,735
RECEIVABLE FROM BROKERS AND DEALERS		887,190
RECEIVABLE FROM CUSTOMERS		4,591,216
SECURITIES OWNED, AT FAIR VALUE (NOTES 3, 5 AND 9)		82,669,101
BOND INTEREST AND REDEMPTIONS RECEIVABLE		697,102
PROPERTY AND EQUIPMENT (NOTE 2)		980,956
RIGHT OF USE ASSET, NET (NOTE 6)		3,882,740
OTHER ASSETS (NOTE 4)		2,081,037
	\$	105,329,077

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**LIABILITIES AND STOCKHOLDERS' EQUITY**

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LIABILITIES

Collateral loans payable (Note 5)	\$	9,122,000
Payable to brokers and dealers		115,187
Payable to customers		864,251
Securities sold, but not yet purchased, at fair value (Notes 3 and 9)		836,359
Lease liability (Note 6)		3,932,042
Stockholders' distribution payable		3,400,000
Accounts payable and accrued liabilities (Note 7)		13,692,616
Total liabilities		31,962,455

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LEASE COMMITMENTS AND CONTINGENCIES (NOTE 6)

STOCKHOLDERS' EQUITY		73,366,622
	\$	105,329,077

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See accompanying notes.

## **FMSbonds, Inc.**

### **NOTES TO STATEMENT OF FINANCIAL CONDITION**

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#### **NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

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##### ***Description of Business and Organization***

FMSbonds, Inc. (the Company), is a broker and dealer specializing in municipal bonds. The Company acts primarily in a principal capacity, buying and selling for its own account and trading with customers and other dealers. To a lesser extent, the Company acts in an agency capacity, buying and selling equity securities and annuities for its customers and charging a commission, and in an administrative capacity earning fees for administrative services rendered.

##### ***Government and Other Regulation***

The Company's business is subject to significant regulation by various governmental agencies and self-regulatory organizations. Such regulation includes, among other things, periodic examinations by these regulatory bodies to determine whether the Company is conducting and reporting its operations in accordance with the applicable requirements of these organizations.

##### ***Recent Accounting Developments – ASC 842 Leases***

In February 2016, the Financial Accounting Standards Board, (FASB) issued ASU 2016-02 (“ASC 842”), which requires lessees to recognize a right-to-use (“ROU”) asset and related lease liability for all leases, with a limited exception for short-term leases. The Company adopted the new standard on July 1, 2019 using a modified retrospective transition method. Under the new standard, the initial measurement will result in the balance sheet recognition of a ROU asset representing the Company’s right to use the underlying asset for a specified period of time and a corresponding lease liability. A lease liability and corresponding ROU asset are recognized based on the present value of the minimum lease payments.

The Company rents office space in North Miami Beach and Boca Raton from an entity that is under common control under an operating lease agreement expiring June 2024. At July 1, 2019, the effective date of the ASC 842, the Company recorded a ROU asset and operating lease liability of \$4,853,423, based on a term ending June 30, 2024, assuming a discount rate of 3.0%, the Company’s incremental borrowing rate.

##### ***Securities Transactions***

Securities transactions are reported on a trade date basis, and all securities are carried at fair value.

##### ***Restricted Cash***

If the Company has a requirement under the reserve computation, that amount of the minimum deposit required by the regulation would be considered restricted cash. While there was a balance in the special reserve account at June 30, 2020, there was no minimum deposit requirement needed.

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

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***Valuation of Investments in Securities at Fair Value - Definition and Hierarchy***

Generally accepted accounting principles require the Company to report its investments in securities at estimated fair value on a recurring basis. Fair value is defined as the price that the Company would receive to sell an investment or pay to transfer a liability in an orderly transaction with an independent counter-party in the principal market or in the absence of a principal market, the most advantageous market for the investment or liability. Fair value measurements establishes a three-tier hierarchy to distinguish between (1) inputs that reflect the assumptions market participants would use in pricing an asset or liability developed based on market data obtained from sources independent of the reporting entity (observable inputs) and (2) inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing an asset or liability developed based on the best information available in the circumstances (unobservable inputs); and establishes a classification of fair value measurements for disclosure purposes.

Various inputs are used in determining the value of the Company's investments. The inputs are summarized in the three broad levels listed below.

**Level 1** - quoted prices in active markets for identical investments

**Level 2** - other significant observable inputs (including quoted prices for similar investments, interest rates, credit risk, etc.)

**Level 3** - significant unobservable inputs (including the Company's own assumptions in determining the fair value of investments)

In applying the provisions of fair value measurements to the Company's portfolio activities during the year, the following valuation techniques have been employed:

*Municipal Bonds and Certificates of Deposit.* The fair value of municipal bonds and certificates of deposit is estimated using recently executed transactions, market price quotations and pricing models that factor in, where applicable, interest rates, bond or credit default swap spreads and volatility. These bonds and certificates of deposit are generally categorized in Level 2 of the fair value hierarchy.

*Corporate Bonds.* The fair value of corporate bonds is estimated using recently executed transactions, market price quotations (where observable), bond spreads or credit default swap spreads. The spread data used are for the same maturity as the bond. If the spread data does not reference the issuer, then data that references a comparable issuer is used. When observable price quotations are not available, fair value is determined based on cash flow models with yield curves and credit ratings as key inputs. Corporate bonds are generally categorized in Level 2 of the fair value hierarchy.

***Property and Equipment***

Property and equipment is recorded at cost. Expenditures for major betterments and additions are charged to the asset accounts while replacements, maintenance and repairs which do not improve or extend the lives of the respective assets are charged to expense currently.

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

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***Depreciation and Amortization***

Depreciation and amortization of property and equipment is computed using the straight-line method at various rates based upon the estimated useful lives of the assets. The range of estimated useful lives is summarized as follows:

Furniture and fixtures	7 years
Office equipment	5 years
Leasehold improvements	7 years
Transportation equipment	5 years

***Receivables***

The Company does not provide a reserve for uncollected receivables as substantially all amounts are collateralized by securities awaiting delivery. Amounts are charged directly to expense when deemed uncollectible, and have historically been immaterial.

***Loans and Advances to Employees***

Loans and advances to employees are stated at the outstanding balance of funds due for repayment of cash advances. The carrying amount may be reduced by an allowance that reflects management's best estimate of the amounts that will not be collected. As management believes that the amounts are fully collectible and are therefore stated at net realizable value, management has not recorded an allowance for doubtful accounts.

***Income Taxes***

The Company has elected, with the stockholders' consent, to be taxed under the S Corporation provisions of the Internal Revenue Code. Under these provisions, the taxable income of the Company is reflected by the stockholders on their personal income tax returns. Accordingly, no provision for income taxes is included in the accompanying financial statements.

The Company assesses its tax positions in accordance with "*Accounting for Uncertainties in Income Taxes*" as prescribed by the *Accounting Standards Codification*, which provides guidance for financial statement recognition and measurement of uncertain tax positions taken or expected to be taken in a tax return for open tax years (generally a period of three years from the later of each return's due date or the date filed) that remain subject to examination by the Company's major tax jurisdictions.

The Company assesses its tax positions and determines whether it has any material unrecognized liabilities for uncertain tax positions. The Company records these liabilities to the extent it deems them more likely than not to be incurred. Interest and penalties related to uncertain tax positions, if any, would be classified as a component of income tax expense.

The Company believes that it does not have any significant uncertain tax positions requiring recognition or measurement in the accompanying financial statements.

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

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***Use of Estimates in the Preparation of Financial Statements***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statement of financial condition. Actual results could differ from those estimates.

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**NOTE 2. PROPERTY AND EQUIPMENT**

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Property and equipment at June 30, 2020 consisted of the following:

Furniture and fixtures	\$	929,775
Office equipment		699,323
Leasehold improvements		1,579,215
Transportation equipment		569,750
		<hr/>
		3,778,063
Less: accumulated depreciation and amortization	(	2,797,107)
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	\$	980,956

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**NOTE 3. FAIR VALUE MEASUREMENT**

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The Company's assets and liabilities recorded at fair value have been categorized based upon a fair value hierarchy in accordance with fair value measurements and the Company's accounting policies as disclosed in Note 1. The following table presents information about the Company's assets and liabilities measured at fair value as of June 30, 2020:

<b>ASSETS, at fair value</b>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
<u>Securities Owned</u>				
Certificates of deposit	\$ -	\$ 127,127	\$ -	\$ 127,127
Corporate bonds	-	585,684	-	585,684
Municipal bonds:				
Insured	-	4,827,321	-	4,827,321
Uninsured	-	77,128,969	-	77,128,969
Total municipal bonds	-	81,956,290	-	81,956,290
	\$ -	\$ 82,669,101	\$ -	\$ 82,669,101
<u>LIABILITIES, at fair value</u>				
<u>Securities Sold, But Not Yet Purchased</u>				
Corporate Bonds	\$ -	\$ 719,799	\$ -	\$ 719,799
Municipal bonds	-	116,560	-	116,560
	\$ -	\$ 836,359	\$ -	\$ 836,359

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**NOTE 4. OTHER ASSETS**

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Other assets at June 30, 2020 consisted of the following:

Prepays	\$ 101,120
Deposits	463,107
Other receivables	998,740
Employee loans receivable	518,070
	<u>\$ 2,081,037</u>

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**NOTE 5. COLLATERAL LOAN FACILITIES**

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The Company has a collateral loan facility with its primary clearing broker in New York, Bank of New York Mellon (BNY Mellon). This credit facility provides for borrowings up to \$100,000,000, and is due on demand. Borrowings are collateralized by securities owned or held as collateral by the Company and securities awaiting delivery on uncompleted transactions. At June 30, 2020, the loan balance was \$9,122,000, and bears interest at 1.5%.

Additionally, the Company has a secondary brokerage credit agreement with U.S. Bank National Association (U.S. Bank). This credit facility provides for borrowings up to \$50,000,000, and is due on demand. The collateral loan payable due to U.S. Bank is collateralized in the same manner as amounts due to the clearing broker. The collateral is pledged to U.S. Bank and held at the Depository Trust Company. There was no outstanding balance at June 30, 2020.

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**NOTE 6. LEASE COMMITMENTS AND CONTINGENCIES**

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***Lease Commitments***

The Company is obligated under various non-cancelable operating leases for certain equipment and office facilities, expiring through June 2024.

As of June 30, 2020, the future minimum annual rentals under the non-cancelable operating leases are as follows:

2021	\$ 1,088,042
2022	1,101,356
2023	1,128,332
2024	1,150,720
	<u>4,468,450</u>
Less: lease commitment on short-term leases not capitalized	( 287,168)
Less: discount to present value of lease liability	( 249,240)
	<u>\$ 3,932,042</u>

Effective July 1, 2019, the Company formalized the two facility leases with its stockholders as five year leases with 3% rent escalation provisions.

***Contingencies***

The Company is party to legal proceedings arising in the ordinary course of business. In the opinion of management, based on a review with legal counsel, the Company does not believe that these matters will have a material effect on the Company's financial position or operating results.

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**NOTE 7. EMPLOYEE BENEFIT PLANS**

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The Company maintains a 401(k) plan covering substantially all employees. Employer contributions to the plan are at the discretion of management. At June 30, 2020, the Company had accrued approximately \$208,000 for this plan. Additionally, the Company maintains a non-qualified Supplemental Employees' Retirement Plan (SERP). Contributions, the funding of which is at management's discretion, are calculated based on the qualifying employees' salary and years of employment. At June 30, 2020, the Company had accrued approximately \$7,962,000 for the SERP (approximately \$487,000 is related to current year) based on approximately \$9,589,000 of fully vested, gross future benefits. The weighted average discount rate used to determine benefit obligations and benefit costs as of June 30, 2020 and the year then ended was 2.75%. The SERP participants are considered to be general creditors of the Company, and there are no segregated or specifically designated plan assets. These accruals are included in accounts payable and accrued liabilities in the accompanying statement of financial condition.

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**NOTE 8. NET CAPITAL REQUIREMENTS**

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As a registered broker-dealer, the Company is subject to the Uniform Net Capital Rule of the Securities and Exchange Commission, which requires that "Net Capital", as defined, shall be at least the greater of \$250,000 or 6-2/3% of "Aggregate Indebtedness", as defined. At June 30, 2020, the Company's "Net Capital" was \$43,952,470 which exceeded requirements by \$42,754,543. The ratio of "Aggregate Indebtedness" to "Net Capital" was 0.41 to 1 at June 30, 2020.

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**NOTE 9. CREDIT CONCENTRATIONS AND OFF-BALANCE-SHEET RISK**

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In the normal course of business, the Company enters into financial transactions in which there is a risk of loss due to changes in the market ("market risk") or failure of the other party to the transaction to perform ("credit risk"), as described below.

***Securities Sold, But Not Yet Purchased***

Securities sold, but not yet purchased, aggregate \$836,359 at June 30, 2020. Subsequent market fluctuations may require the Company to purchase these securities at prices which exceed the fair value in the accompanying statement of financial condition. Additionally, the securities owned and cash on deposit with clearing firms serve as collateral for this short-sale liability.

***Custody of Securities***

Custodial functions for the Company's securities transactions are substantially provided by BNY Mellon and the Depository Trust Company. At June 30, 2020, a majority of securities owned are held by these entities.

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**NOTE 9. CREDIT CONCENTRATIONS AND OFF-BALANCE-SHEET RISK (continued)**

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***Deposits with Financial Institutions***

The Company may, during the course of operations, maintain cash deposits in excess of federally insured limits.

***Other Risk Concentrations***

In the normal course of business, the Company's customer activities involve the execution, settlement, and financing of various customer securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

***Other Risks***

In March 2020, the World Health organization declared the novel strain of the coronavirus ("COVID-19"), a global pandemic and recommended containment and mitigation measures worldwide. Although as of the report date this pandemic has not adversely affected the Company, the future potential impact, if any, cannot be determined at this time.

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**NOTE 10. SUBSEQUENT EVENTS**

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The Company has evaluated subsequent events through August 27, 2020, which is the date the financial statements were issued and determined that no additional financial statement recognition or disclosure is necessary.